Consolidated Financial Statements for the Second Quarter of the Fiscal Year Ending March 31, 2019 [J-GAAP]

October 31, 2018

NIPPON KANZAI Co., Ltd.

Listed exchanges: Tokyo Stock Exchange, First Section

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Filing date of quarterly report: November 6, 2018

Date to start dividends distribution: December 4, 2018

Supplementary materials for quarterly results: Yes

Quarterly results briefing meeting held: Yes (for institutional investors and analysts)

*Amounts below one million yen have been rounded down.

1. Consolidated results for the second quarter ended September 30, 2018 (April 1, 2018 to September 30, 2018) (1) Consolidated business results

(Percentage figures indicate the rate of change from the same period in the previous fiscal year.)

	Net Sa	iles	Operating	Income	Ordinary	Income
	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2018	46,256	2.3	2,884	13.7	3,042	6.1
Six months ended September 30, 2017	45,226	3.1	2,536	(3.8)	2,868	4.7

	Profit Attributable to Owners of Parent		Profit per Share	Diluted Profit per Share
	Millions of yen	%	Yen	Yen
Six months ended September 30, 2018	1,894	(11.0)	55.11	_
Six months ended September 30, 2017	2,128	6.5	61.91	_

(2) Consolidated financial position

	Total Assets	Net Assets	Equity Ratio
	Millions of yen	Millions of yen	%
As of September 30, 2018	70,099	46,237	64.3
As of March 31, 2018	68,588	45,203	64.4

(Reference) Equity: As of September 30, 2018: ¥45,108 million As of March 31, 2018: ¥44,184 million

2. Dividends

			Annual dividends		
	First	Second	Third	Year-end	Total
	Quarter-end	Quarter-end	Quarter-end	rear-end	lotai
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2018	_	21.00	_	21.00	42.00
Fiscal year ending March 31, 2019	_	25.00			
Fiscal year ending March 31, 2019 (forecast)			_	25.00	50.00

(Note) Revisions to the most recently announced forecast of cash dividends in the current quarter: Yes

3. Consolidated business forecasts for the fiscal year ending March 31, 2019 (April 1, 2018 to March 31, 2019)

(Percentage figures for the full year indicate the rate of change from the previous fiscal year. Percentage figures for the first six months indicate the rate of change from the same period of the previous fiscal year)

	Net Sale	Net Sales		Operating Income		Ordinary Income F		table to Parent	Profit per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	98,500	2.1	6,000	3.9	6,700	5.0	4,600	3.4	133.78

(Note) Revisions to the most recently announced consolidated business forecasts in the current quarter: None

* Notes

(1) Changes of significant subsidiaries during the term (changes in specific subsidiaries associated with changes in scope of consolidation): Yes

Newly included: One (Company name: Silent partnership whose proprietor is Amairo LLC)

Removed: None (Company name:)

(2) Adoption of specific accounting methods for preparation of the quarterly consolidated financial statements:

None

(3) Changes in accounting policies, accounting estimates and restatement of revisions

- 1) Changes in accounting policies due to revisions of accounting standards, etc.: None
- 2) Changes in accounting policies other than 1) above:

 None
- 3) Changes in accounting estimates: None
- 4) Restatement of revisions:

(4) Number of shares issued and outstanding (common stock)

- 1) Number of shares issued and outstanding (including treasury stock)
- 2) Number of treasury stock
- 3) Average number of shares issued and outstanding

1)	As of September 30, 2018	41,180,306 shares	As of March 31, 2018	41,180,306 shares
2)	As of September 30, 2018	6,796,762 shares	As of March 31, 2018	6,796,762 shares
3)	First six months ended September 30, 2018	34,383,544 shares	First six months ended September 30, 2017	34,383,933 shares

^{*} This quarterly financial report is not included in the quarterly review by certified public accountants or audit corporations.

* Explanation regarding the appropriate use of business forecasts and other notes

- 1. The business forecasts reported herein were prepared based on information the Company had in its possession as of the time this report was prepared and on certain assumptions judged to be reasonable. Actual results may differ significantly from forecasts due to various factors. Please refer to the disclaimers, provided under "1. (3) Explanation regarding information on future forecasts including consolidated business forecasts, etc." on page 3 of the Attached Document of this quarterly financial report, regarding assumptions upon which forecasts are based and the use of forecasts.
- 2. The Company plans to hold a presentation on its financial results for institutional investors and analysts on Thursday, November 29, 2018. Presentation materials will be posted on its website after the presentation.

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1. Qualitative information on financial statements

(1) Explanation regarding business results

During the first six months of the fiscal year ending March 31, 2019, the Japanese economy continued to show a moderate recovery trend against the backdrop of improvements in corporate earnings and employment. However, the outlook still remains unpredictable, in the face of concerns over the global economy such as trade frictions between the U.S. and China as well as the slowdown of emerging economies.

In the real estate service industry, the vacancy rates of office and retail facilities in central Tokyo and core regional cities improved and the number of reconstruction projects of multi-purpose buildings increased in central Tokyo, suggesting a future expansion of the market.

In such a business environment, NIPPON KANZAI Group (hereinafter "the Group") worked to win new management contracts with a focus on those that require high value-added management services, intending to differentiate ourselves from our competitors. For existing management contracts, the Group reinforced its endeavors to enhance quality and expand the scope of its operations by proposing even more advanced and improved management services than what it had offered to clients for the purpose of providing safety and security as well as sustaining and improving the value of properties.

The Group endeavored to further strengthen and improve building management and operation, our core business, and proactively developed business areas including overseas business utilizing our know-how, private finance initiatives (PFI), energy-saving and environment.

Net sales for the first six months of the current fiscal year increased by 2.3% year on year to 46,256 million yen due to extension of fixed-term contracts through contract renewals and an increase in construction-related orders.

In terms of profit, thorough cost management and efforts for continuous cost reduction resulted in operating income increasing by 13.7% year on year to 2,884 million yen and ordinary income increasing by 6.1% year on year to 3,042 million yen. However, profit attributable to owners of parent decreased by 11.0% year on year to 1,894 million yen due to an increase in tax expenses, among other factors.

The following are the results by segment.

Segment income (loss) has been adjusted to operating income described in the quarterly consolidated statements of income. In addition, the Residential Management and Operation Business, which had been included in the Building Management and Operation Business, was made into a new reportable segment in the first quarter of the current fiscal year.

(Building Management and Operation Business)

In the Building Management and Operation Business, our core business that focuses on building management and security services, net sales for the first six months of the fiscal year ending March 31, 2019 increased by 4.4% year on year to 32,518 million yen due to an increase in fixed-term contracts through contract renewals and an increase in construction-related orders.

In terms of profit, thorough cost management and efforts for continuous cost reduction resulted in segment income of 3,935 million yen, up 17.3% year on year.

(Residential Management and Operation Business)

In the Residential Management and Operation Business, which mainly comprises the management of apartments and condominiums to own, and public housing, net sales for the segment for the first six months of the fiscal year ending March 31, 2019 was 7,379 million yen, down 9.5% year on year, as a result of a decrease in construction-related work, although we steadily won new contracts.

In terms of profit, re-examination of construction-related work with a high cost ratio and thorough cost management resulted in segment income of 639 million yen, up 4.6% year on year.

(Environmental Facility Management Business)

In the Environmental Facility Management Business, which mainly comprises the management of water treatment, sewage disposal and other public facilities related to the overall living environment, we steadily won new management contracts and renewed existing contracts. As a result, net sales for the first six months of the fiscal year ending March 31, 2019 increased by 4.7% year on year to 4,783 million yen. We consider that the segment has a potentially large market as local governments, the main customers for this segment, still remain financially strained, so the private sector's know-how can be largely useful for them to meet their tight budgets.

In terms of profit, segment income increased by 6.8% year on year to 603 million yen as a result of re-examination of procurement costs as well as efforts in cost reduction with a focus on realignment of personnel assignments.

(Real Estate Fund Management Business)

In the Real Estate Fund Management Business, which mainly comprises asset management business (i.e. arrangement and asset management of real estate funds) and handling investments in silent partnership, income from assets under management remained stable, but revenues related to real estate sales decreased. Accordingly, net sales for the segment for the first six months of the current fiscal year dropped by 34.5% year on year to 213 million yen.

Despite our efforts in cost reduction and operational efficiency, the segment recorded a loss of 19 million yen (152 million yen of profit for the same period in the previous fiscal year).

(Other Businesses)

In the Other Businesses, which consist mainly of event planning and management, printing and design, increases in orders of various events resulted in net sales for the segment for the first six months of the current fiscal year increasing by 33.2% year on year to 1,361 million yen and segment income increasing by 21.9% year on year to 218 million yen.

(2) Explanation regarding financial position

(Analysis of financial position)

Total assets at the end of the second quarter of the current fiscal year ending March 31, 2019 increased by 1,511 million yen, or up 2.2%, from the end of the previous fiscal year to 70,099 million yen, mainly due to an increase in for-sale real estate by the Real Estate Fund Management Business.

Liabilities increased by 477 million yen, or up 2.0%, from the end of the previous fiscal year to 23,862 million yen, mainly due to an increase in non-recourse loans payable associated with the acquisition of the aforementioned for-sale real estate.

Net assets increased by 1,033 million yen, or up 2.3%, from the end of the previous fiscal year to 46,237 million yen, due to an increase in profit attributable to owners of parent, among other factors. The equity ratio decreased by 0.1 percentage points from the end of the previous fiscal year to 64.3%.

Furthermore, "Partial Amendments to Accounting Standard for Tax Effect Accounting" (Corporate Accounting Standard No. 28, February 16, 2018) has been applied from the beginning of the first quarter of the current fiscal year and the financial position is compared using the figures at the end of the previous fiscal year after retroactive adjustment.

(Cash Flows)

Cash and cash equivalents (hereinafter "cash") decreased by 1,135 million yen from the end of the previous fiscal year to 22,892 million yen.

The status and main factors of cash flows for the first six months of the fiscal year ending March 31, 2019 were as follows:

[Cash flows from operating activities]

Net cash provided by operating activities for the first six months of the fiscal year ending March 31, 2019 was 66 million yen, down 412 million yen year on year.

This is primarily due to a decrease in notes and accounts receivable—trade (a larger inflow by 2,020 million yen year on year), an increase in inventories (a larger outflow by 1,968 million yen year on year) and a decrease in other liabilities (a larger outflow by 532 million yen year on year), etc.

[Cash flows from investing activities]

Net cash used in investing activities was 259 million yen, a larger outflow by 477 million yen year on year.

This is primarily due to a decrease in proceeds from sales of investment securities (a smaller inflow by 347 million yen year on year).

[Cash flows from financing activities]

Net cash provided by financing activities was 1,319 million yen, a larger inflow by 2,868 million yen year on year.

This resulted mainly from an increase in the net cash due to borrowings and repayments of loans payable (a larger inflow by 2,326 million yen year on year.)

(3) Explanation regarding information on future forecasts including consolidated business forecasts, etc.

We expect that our business environment will continue to be in an unpredictable situation.

The Group's business performance has been generally in line with the forecasts announced on May 7, 2018, and there are no changes to the full-year business forecasts.

2. Quarterly consolidated financial statements and key notes

(1) Quarterly consolidated balance sheets

•		(Thousands of yen)
	Fiscal year ended	Second quarter ended
	March 31, 2018 (As of March 31, 2018)	September 30, 2018
ASSETS	(AS 01 March 51, 2018)	(As of September 30, 2018)
Current assets		
Cash and deposits	22,002,218	23,137,824
Notes and accounts receivable—trade	14,097,157	11,804,279
Investments in silent partnership for business purposes	27,949	60,657
Supplies	121,457	143,539
Real estate for sale	1,476,174	3,420,329
Income taxes receivable	139,995	55,338
Other	1,007,139	1,407,750
Allowance for doubtful accounts	(8,301)	(6,991
Total current assets	38,863,788	40,022,725
Noncurrent assets		10,022,720
Property, plant and equipment		
Buildings and structures, net	3,288,498	3,266,411
Machinery, equipment and vehicles, net	49,966	45,684
Tools, furniture and fixtures, net	450,530	437,908
Land	1,154,050	1,167,664
Lease assets, net	300,492	282,395
Construction in progress	7,830	34,150
Total property, plant and equipment	5,251,366	5,234,212
Intangible assets	3,231,300	3,237,212
Telephone subscription right	46,526	46,526
Software	309,263	262,830
Goodwill	1,971,427	1,901,547
Lease assets	9,329	8,795
	88,971	166,616
Software in progress	2,425,516	2,386,314
Total intangible assets Investments and other assets	2,423,310	2,360,31-
	16 142 074	15 000 904
Investment securities	16,143,074	15,990,896
Long-term loans receivable	542,950	528,119
Long-term prepaid expenses	35,642	40,100
Lease and guarantee deposits	3,523,816	4,033,687
Membership	393,136 746,883	393,031
Net defined benefit asset Deferred tax assets	*	857,255
	370,033	317,696
Other	354,964	355,513
Allowance for doubtful accounts	(63,115)	(59,871
Total investments and other assets	22,047,383	22,456,426
Total noncurrent assets	29,724,265	30,076,952
TOTAL ASSETS	68,588,053	70,099,677

^{*}English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

	Fiscal year ended March 31, 2018 (As of March 31, 2018)	(Thousands of yen) Second quarter ended September 30, 2018 (As of September 30, 2018)
LIABILITIES	· · ·	
Current liabilities		
Notes and accounts payable—trade	8,607,085	6,702,526
Short-term loans payable	-	1,000,000
Current portion of long-term loans payable	2,350,000	2,062,500
Current portion of long-term non-recourse loans payable	13,900	24,135
Lease obligations	107,293	98,060
Accrued expenses	2,685,542	2,349,277
Income taxes payable	949,574	932,701
Accrued consumption taxes	768,043	645,691
Deposits received	614,827	623,746
Advances received	169,530	439,803
Provision for bonuses	642,062	647,807
Asset retirement obligations	-	10,113
Other	17,417	28,265
Total current liabilities	16,925,273	15,564,624
Noncurrent liabilities		
Long-term non-recourse loans payable	1,051,100	2,361,890
Lease obligations	209,068	199,341
Deferred tax liabilities	1,277,979	1,333,340
Net defined benefit liability	432,279	426,993
Long-term guarantee deposited	2,517,391	3,027,361
Asset retirement obligations	264,295	254,105
Liabilities from application of equity method	4,552	2,242
Other	702,732	692,443
Total noncurrent liabilities	6,459,396	8,297,715
TOTAL LIABILITIES	23,384,669	23,862,339
NET ASSETS		
Shareholders' equity		
Capital stock	3,000,000	3,000,000
Capital surplus	646,943	646,943
Retained earnings	42,567,483	43,740,378
Treasury stock	(4,962,993)	(4,962,993)
Total shareholders' equity	41,251,433	42,424,328
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,724,532	3,888,904
Foreign currency translation adjustment	(540,087)	
Remeasurements of defined benefit plans	(251,285)	
Total accumulated other comprehensive income	2,933,160	2,684,449
Non-controlling interests	1,018,791	1,128,561
TOTAL NET ASSETS	45,203,384	46,237,338
TOTAL LIABILITIES AND NET ASSETS	68,588,053	70,099,677

^{*}English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

(2) Quarterly consolidated statements of income and quarterly consolidated statements of comprehensive income Quarterly consolidated statements of income

Quarterly consolidated statements of income	(Thousan		
	Six months ended September 30, 2017 (April 1, 2017 to September 30, 2017)	Six months ended September 30, 2018 (April 1, 2018 to September 30, 2018)	
Net sales	45,226,785	46,256,456	
Cost of sales	36,172,239	36,723,471	
Gross profit	9,054,546	9,532,985	
Selling, general and administrative expenses	- 7 7	- , ,	
Selling expenses	184,509	159,289	
Personnel expenses	3,587,753	3,700,174	
Provision for bonuses	295,164	324,633	
Retirement benefit expenses	57,600	45,295	
Transportation and communication expenses	505,345	523,901	
Supplies expenses	192,660	184,087	
Rent expenses	476,436	468,560	
Insurance expenses	236,570	243,120	
Depreciation Depreciation	188,599	185,047	
Taxes and dues	71,659	76,006	
Enterprise tax	131,370	154,337	
Provision of allowance for doubtful accounts	(1,393)	(2,307)	
Amortization of goodwill	69,880	69,880	
Other	522,274	516,632	
Total selling, general and administrative expenses	6,518,426	6,648,654	
Operating income	2,536,120	2,884,331	
Non-operating income	2,330,120	2,004,331	
Interest and dividends income	103,985	133,400	
Rent income	26,690	26,811	
Share of profit of entities accounted for using equity method	198,034	6,820	
Foreign exchange gains	43,421	19,110	
Other	30,017	39,655	
	402,147	225,796	
Total non-operating income	402,147	223,790	
Non-operating expenses	14 200	12 207	
Interest expenses	14,208	13,397	
Rent expenses	24,895	25,896	
Loss on sales and retirement of non-current assets	20,617	17,041	
Other	9,776	11,272	
Total non-operating expenses	69,496	67,606	
Ordinary income	2,868,771	3,042,521	
Extraordinary income			
Gain on sales of investment securities	204,700	-	
Total extraordinary income	204,700	-	
Quarterly profit before income taxes	3,073,471	3,042,521	
Income taxes—current	851,514	1,069,670	
Income taxes — deferred	47,324	32,719	
Total income taxes	898,838	1,102,389	
Quarterly profit	2,174,633	1,940,132	
Profit attributable to non-controlling interests	46,024	45,183	
Profit attributable to owners of parent	2,128,609	1,894,949	

^{*}English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

Quarterly consolidated statements of comprehensive income

		(Thousands of yen)
	Six months ended	Six months ended
	September 30, 2017	September 30, 2018
	(April 1, 2017 to	(April 1, 2018to
	September 30, 2017)	September 30, 2018)
Quarterly profit	2,174,633	1,940,132
Other comprehensive income		
Valuation difference on available-for-sale securities	576,155	165,080
Foreign currency translation adjustment	(4,919)	(13,927)
Remeasurements of defined benefit plans, net of tax	27,883	9,210
Share of other comprehensive income of entities accounted for using equity method	83,989	(407,387)
Total other comprehensive income	683,108	(247,024)
Quarterly comprehensive income	2,857,741	1,693,108
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,808,595	1,646,238
Comprehensive income attributable to non-controlling interests	49,146	46,870

^{*}English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

(3) Quarterly consolidated statements of cash flows

	Six months ended September 30, 2017 (April 1, 2017 to September 30, 2017)	Six months ended September 30, 2018 (April 1, 2018 to September 30, 2018)
Cash flows from operating activities		
Quarterly income before income taxes and minority interests	3,073,471	3,042,521
Depreciation and amortization	301,220	277,068
Amortization of goodwill	69,880	69,880
Increase (decrease) in provision for bonuses	(37,360)	5,745
Increase (decrease) in defined benefit liability	(88,367)	(101,553)
Increase (decrease) in allowance for doubtful accounts	(1,393)	(4,554)
Shares of (profit) loss of entities accounted for using equity method	(198,034)	(6,820)
Interest and dividends income	(103,985)	(133,400)
Interest expenses	14,208	13,397
Loss (gain) on foreign exchange	(43,446)	(19,059)
Loss (gain) on sales and retirement of non-current assets	20,061	17,041
Loss (gain) on sales of investment securities	(204,700)	0
Decrease (increase) in notes and accounts receivable - trade	543,655	2,564,185
(Increase) decrease in investments in silent partnership for business purposes	225,426	(32,709)
Decrease (increase) in inventories	2,278	(1,966,236)
Decrease (increase) in other assets	30,328	(54,586)
Increase (decrease) in notes and accounts payable — trade	(2,208,874)	(2,323,970)
Increase (decrease) in accrued consumption taxes	25,168	(109,109)
Increase (decrease) in other liabilities	273,247	(259,737)
Other, net	(7,339)	(734)
Subtotal	1,685,444	977,370
Interest and dividends income received	106,281	143,241
Interest expenses paid	(14,208)	(13,397)
Income taxes paid	(1,298,138)	(1,040,299)
Net cash provided by operating activities	479,379	66,915

^{*}English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

	Six months ended September 30, 2017 (April 1, 2017 to September 30, 2017	Six months ended September 30, 2018 (April 1, 2018 to September 30, 2018)
Cash flows from investing activities		
Payments into time deposits	(130,000)	(130,000)
Proceeds from withdrawal of time deposits	280,000	130,000
Purchase of property, plant and equipment and intangible assets	(232,702)	(299,897)
Proceeds from sales of property, plant and equipment and intangible assets	557	1,438
Purchase of investment securities	(100,687)	(25,360)
Proceeds from sales of investment securities	347,598	(23,300)
	(250)	(1,385)
Payments of loans receivable Collection of loans receivable	21,145	24,924
	(273,233)	(596,630)
Proceeds from collection of lesse and guarantee deposits	129,557	129,481
Proceeds from collection of lease and guarantee deposits	160,841	523,469
Proceeds from guarantee deposits received Repayments of guarantee deposits received	(2,598)	(13,499)
Other, net	18,006	(13,499) $(1,658)$
-	218,234	(259,117)
Net cash used in investing activities	210,234	(239,117)
Cash flows from financing activities	600,000	2,800,000
Increase in short-term loans payable	(600,000)	(1,800,000)
Decrease in short-term loans payable Repayment of long-term loans payable	(287,500)	(287,500)
Proceeds from long-term non-recourse loans payable	(287,300)	1,327,000
	(5,000)	(5,975)
Repayment of long-term non-recourse loans payable Repayments of lease obligations	(63,183)	(55,337)
Purchase of treasury stock	(1,063)	(33,337)
Payments from non-controlling interests	(1,003)	197,550
Cash dividends paid	(721,632)	(721,803)
Dividends paid to non-controlling interests	(298,934)	(134,650)
Purchase of shares of subsidiaries not resulting in change of scope of	(172,000)	(134,030)
consolidation	(172,000)	-
Net cash used in financing activities	(1,549,312)	1,319,285
Effect of exchange rate change on cash and cash equivalents	41,353	8,523
Net increase (decrease) in cash and cash equivalents	(810,346)	1,135,606
Cash and cash equivalents at beginning of period	21,188,169	21,757,218
Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries	75,548	-
Cash and cash equivalents at end of period	20,453,371	22,892,824

^{*}English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

(4) Notes on quarterly consolidated financial statements (Notes on going concern assumption)

Not applicable.

(Notes on significant changes in the amount of shareholders' equity)

Not applicable.

(Segment information, etc.)

- I. Six months ended September 30, 2017 (April 1, 2017 to September 30, 2017)
 - 1. Information on net sales, and income or losses for each reportable segment

(Thousands of yen)

		Reportable segment					Amount	
	Building Management and Operation Business	Residential Management and Operation Business	Environmental Facility Management Business	Real Estate Fund Management Business	Other Businesses	Total		recorded on quarterly consolidated statements of income (Note 2)
Net sales								
Net sales to external customers	31,161,286	8,150,692	4,567,183	325,042	1,022,582	45,226,785	_	45,226,785
Inter-segment net sales and transfer	_	1	_	_	1	_	_	_
Total	31,161,286	8,150,692	4,567,183	325,042	1,022,582	45,226,785	_	45,226,785
Segment income	3,354,626	611,758	565,330	152,735	179,002	4,863,451	(2,327,331)	2,536,120

- (Notes) 1. Adjustments of -2,327,331 thousand yen for segment income are unallocated general administrative expenses.
 - 2. Segment income has been adjusted to operating income described in quarterly consolidated statements of income.
- II. Six months ended September 30, 2018 (April 1, 2018 to September 30, 2018)
 - 1. Information on net sales, and income or losses for each reportable segment

(Thousands of yen)

		Reportable segment					Amount	
	Building Management and Operation Business	Residential Management and Operation Business	Environmental Facility Management Business	Real Estate Fund Management Business	Other Businesses	Total	Adjustments (Note 1)	recorded on quarterly consolidated statements of income (Note 2)
Net sales								
Net sales to external customers	32,518,450	7,379,682	4,783,446	213,006	1,361,872	46,256,456	_	46,256,456
Inter-segment net sales and transfer	_		_	_		_	_	_
Total	32,518,450	7,379,682	4,783,446	213,006	1,361,872	46,256,456	_	46,256,456
Segment income	3,935,439	639,875	603,558	(19,912)	218,291	5,377,251	(2,492,920)	2,884,331

- (Notes) 1. Adjustments of -2,492,920 thousand yen for segment income (loss) are general administrative expenses not allocated to any reportable segment.
 - 2. Segment income (loss) has been adjusted to operating income described in quarterly consolidated statements of income.

2. Matters regarding the change in reportable segments

From the first quarter of the current fiscal year, we started separately reporting "Residential Management and Operation Business" as a reportable segment to further clarify the nature of the business and earnings structure, considering its specialty and business scale. The segment used to be included in "Building Management and Operation Business."

As for the segment information for the second quarter of the previous fiscal year, information prepared after the change in segments is indicated.

(Additional information)

"Partial Amendments to Accounting Standard for Tax Effect Accounting" (Corporate Accounting Standard No. 28, February 16, 2018) has been applied from the beginning of the first quarter of the current fiscal year. Deferred tax assets are classified as investments and other assets and deferred tax liabilities are classified as noncurrent liabilities.

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(Significant subsequent events)

The Company resolved at its board of directors meeting held on October 31, 2018 to issue the first subscription warrants through third-party allotment.

For more details, please refer to the press release, "Notice concerning issuance of the first subscription warrants with adjustment to exercise price through third-party allotment (with designation on exercise of rights and suspension)" (available only in Japanese) as of the same date.