# **Consolidated Financial Statements** for the Second Quarter of the Fiscal Year Ending March 31, 2017 [J-GAAP]

November 2, 2016

## NIPPON KANZAI Co., Ltd.

Listed exchanges: Tokyo Stock Exchange, First Section

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Filing date of quarterly report: November 11, 2016 Date to start dividends distribution: December 5, 2016

Supplementary materials for quarterly results: Yes

Ouarterly results briefing meeting held: Yes (targeted at institutional investors and analysts)

\*Amounts under one million yen have been rounded down.

# 1. Consolidated results for the second quarter ended September 30, 2016 (April 1, 2016 to September 30, 2016)

#### (1) Consolidated business results

(Percentage figures indicate the rate of change from the same period in the previous fiscal year.)

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		Net Sales		Operating	Income	Ordinary	Income
		Millions of yen	%	Millions of yen	%	Millions of yen	%
	Six months ended September 30, 2016	43,884	(0.2)	2,636	(2.8)	2,741	(12.0)
	Six months ended September 30, 2015	43,954	3.3	2,713	3.5	3,116	5.9

Six months ended September 30, 2016: ¥1,029 million (-55.8%) Note: Comprehensive income:

Six months ended September 30, 2015: \(\xi\_2,330\) million (-20.3\%)

	Profit Attributable to Owners of Parent		Profit per Share	Diluted Profit per Share
	Millions of yen	%	Yen	Yen
Six months ended September 30, 2016	1,998	(11.6)	58.49	_
Six months ended September 30, 2015	2,261	16.4	66.39	_

(Note) NIPPON KANZAI (hereinafter "the Company") conducted a 2-for-1 stock split which became effective as of October 1, 2015. The figures for profit per share have been adjusted to reflect the impact of the stock split as if the stock split had occurred at the beginning of the prior fiscal year.

#### (2) Consolidated financial position

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		Total Assets	Net Assets	Equity Ratio		
		Millions of yen	Millions of yen	%		
	As of September 30, 2016	57,602	38,961	65.3		
	As of March 31, 2016	58,521	38,699	63.9		

Note: Shareholders' equity: As of September 30, 2016: ¥37,637 million As of March 31, 2016: ¥37,381 million

#### 2. Dividends

		Annual dividends					
	First Quarter-	Second	Third	Year-end	Total		
	end	Quarter-end	Quarter-end	rear-end	10141		
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended March 31, 2016	<u> </u>	12.50	_	22.00	34.50		
Fiscal year ending March 31, 2017	_	19.00					
Fiscal year ending March 31, 2017 (forecast)			_	19.00	38.00		

Note: Revisions to the most recently announced forecast of cash dividends in the current quarter: None

The Company conducted a 2-for-1 stock split which became effective as of October 1, 2015. The figure for interim dividends for the fiscal year ended March 31, 2016 has been adjusted to reflect the impact of the stock split as if the stock split had occurred at the beginning of the prior fiscal year. (The actual amount of interim dividends for the fiscal year ended March 31, 2016 was 25 yen.)

#### 3. Consolidated business forecasts for the fiscal year ending March 31, 2017 (April 1, 2016 to March 31, 2017)

(Percentage figures indicate the rate of change from the same period in the previous fiscal year.)

None

	Net Sales		Operating Ir	ncome	Ordinary In	come	ne Profit Attributable to Owners of Parent		Profit per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	92,000	2.1	5,500	5.2	6,400	10.2	4,200	6.1	122.99

Note: Revisions to the most recently announced consolidated business forecasts in the current quarter: None

#### \* Notes

- (1) Changes of significant subsidiaries during the term (changes in specific subsidiaries associated with changes in scope of consolidation): None
- (2) Adoption of specific accounting methods for preparation of the quarterly consolidated financial statements:

  None

## (3) Changes in accounting policies, accounting estimates and restatement of revisions

1) Changes in accounting policies due to revisions of accounting standards, etc.: Ye

2) Changes in accounting policies other than 1) above:

None

3) Changes in accounting estimates:

4) Restatement of revisions: None

#### (4) Number of shares issued and outstanding (common stock)

- 1) Number of shares issued and outstanding (including treasury stock)
- 2) Number of treasury stock
- 3) Average number of shares issued and outstanding

1)	As of September 30, 2016	41,180,306 shares	As of March 31, 2016	41,180,306 shares
2)	As of September 30, 2016	6,966,098 shares	As of March 31, 2016	7,030,880 shares
3)	First six months ended September 30, 2016	34,175,914 shares	First six months ended September 30, 2015	34,062,062 shares

The Company conducted a 2-for-1 stock split which became effective as of October 1, 2015. The figures above have been adjusted to reflect the impact of the stock split as if the stock split had occurred at the beginning of the prior fiscal year.

#### \* Presentation of implementation status for quarterly review procedures

This quarterly financial report is not covered by the Financial Instruments and Exchange Act and the quarterly consolidated financial statements audit procedures called for by the Financial Instruments and Exchange Act have not been completed as of the release of this quarterly financial report.

## \* Explanation regarding the appropriate use of business forecasts and other notes

- 1. The business forecasts reported herein were prepared based on information the Company had in its possession as of the time this report was prepared and on certain assumptions judged to be reasonable. Actual results may differ significantly from forecasts due to various factors. Please refer to the disclaimers, provided under "1. (3) Analysis of information on future forecasts including consolidated business forecasts, etc." on page 3 of the Attached Document of this quarterly financial report, regarding assumptions upon which forecasts are based and the use of forecasts.
- 2. On Tuesday, November 22, 2016, the Company plans to hold a presentation on its financial results for institutional investors and analysts. Shortly thereafter, the Company plans to post explanatory details, along with the materials used at the presentation, on its website.

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#### 1. Qualitative information on financial statements

#### (1) Analysis of business results

During the first six months of the fiscal year ending March 31, 2017, the Japanese economy continued to experience a mild recovering trend in the improved corporate earnings and employment situation, supported by the economic measures implemented by the government and the Bank of Japan. However, the outlook still remains uncertain due to a sense of vigilance toward the world economy and progress in the yen's appreciation brought by Britain's decision to leave the EU (Brexit) and other factors.

In the real estate service industry, signs of improvement are seen in the office and commercial buildings vacancy rates in central Tokyo and core regional cities, and it was confirmed that rents in some areas have turned upward. In addition, the Company's target market indicates future expansion as there has been an increasing number of reconstruction projects of multi-purpose buildings in central Tokyo and other areas.

In such a business environment, NIPPON KANZAI Group (hereinafter "the Group") has been awarded with new contracts for management business by focusing on management with added value that can clearly differentiate us from competitors. As to existing contracts for the management business, although strong cost-consciousness brought by the global financial crisis still remains among clients, the Group has increased efforts on improving management quality and expansion of the scope of management by offering better management services with evolved and improved contents to clients from the viewpoint of maintaining and enhancing safety, security and asset value.

The Group has also been making efforts in proactive business development in related areas such as private finance initiatives (PFI), energy-saving and environmental businesses while working to further strengthen and improve our main business of building management.

Despite the above efforts, consolidated net sales for the first six months decreased by 0.2% year on year to 43,884 million yen due to sluggish growth in new contracts and construction-related orders.

As per earnings, although a review of procurement terms and conditions and efforts for thorough working time management were made, major costs such as labor costs and administrative costs incurred in strengthening organizational structure increased resulting in decrease in operating income by 2.8% year on year to 2,636 million yen. Furthermore, ordinary income decreased by 12.0% year on year to 2,741 million yen and profit attributable to owners of parent decreased by 11.6% year on year to 1,998 million yen, falling below those of the same quarter of the previous fiscal year. These decreases were caused by the decrease in share of profit of entities accounted for using equity method and recording of loss on foreign exchange.

The following are earnings by segment.

Segment income (loss) has been adjusted to operating income described in quarterly consolidated statements of income.

#### (Building Management and Operation Business)

In our core Building Management and Operation Business, which focuses on building management and security services, we struggled to win new contracts and construction-related orders. As a result, net sales for the first six months of the fiscal year ending March 31, 2017 decreased by 0.1% year on year to 38,354 million yen.

Segment income was 4,170 million yen, up 1.9% year on year, due to reduction of administrative costs.

## (Environmental Facility Management Business)

In Environmental Facility Management Business, which mainly comprises the management of water treatment, sewage disposal and other public facilities related to the overall living environment, although contract renewals of existing contracts experienced difficulties requiring decrease of contract prices in some cases, etc., we were able to sign a large construction work in addition to receiving solid new contracts. As a result, net sales for the segment amounted to 4,490 million yen, up 0.8% year on year, for the first six months of the fiscal year ending March 31, 2017.

Although the Group has worked to reduce costs, focusing on efforts to rein in start-up costs for new contracts, to reduce procurement costs, and to realign personnel assignments to better match actual needs, segment income for the quarter was 512 million yen, down 6.9% year on year, due to the effect of contract renewals for lower prices and the increased costs from strengthening of administrative system.

# (Real Estate Fund Management Business)

In Real Estate Fund Management Business, which mainly comprises asset management business (i.e. arrangement and asset management of real estate funds) and handling investments in a silent partnership, although the asset management income was stable, income from the disposition of real estate decreased. As a result, net sales for the segment for the first six months of the fiscal year ending March 31, 2017 was 283 million yen, down 29.0% year on year.

Turning to profits, segment income was 61 million yen, down 55.3% year on year. This significant decrease was attributable to decrease in income from the disposition of real estate mentioned above, exceeding our efforts in expense reductions and improvements on operational efficiency.

## (Other Businesses)

In Other Businesses, which consist mainly of event planning & management, printing and design, although there were adverse impacts from various events being downsized and clients' cost reductions, segment net sales increased by 8.8% year on year to 754 million yen and segment income increased significantly to 119 million yen, up 115 million yen year on year due to successful winning of highly profitable contracts.

## (2) Explanation regarding financial position

#### (Analysis of financial position)

Total assets at the end of the second quarter of the current fiscal year was 57,602 million yen, down 919 million yen, or 1.6%, from the previous fiscal year-end, mainly due to the decrease in cash and deposits resulted from cash dividends payout and payment of various taxes as well as notes and accounts payable-trade.

Liabilities decreased by 1,181 million yen, or 6.0 %, from the previous fiscal year-end to 18,640 million yen due to payment of accounts payable – trade, income taxes payable, etc.

Net assets increased by 261 million yen, or 0.7%, from the previous fiscal year-end to 38,961 million yen due to the increase in profit attributable to owners of parent despite cash dividends payout, the decrease in foreign currency translation adjustment, etc. The equity ratio increased by 1.4 percentage points from the previous fiscal year-end to 65.3%.

#### (Cash Flow)

Cash and cash equivalents (hereinafter "cash") decreased by 776 million yen from the previous fiscal year-end to 19,024 million yen.

The status and main factors of cash flows for the first six months of the current fiscal year were as follows:

[Cash flows from operating activities]

Net cash provided by operating activities for the first six months of the current fiscal year was 946 million yen, up 215 million yen year on year. This is primarily due to the increase in accrued consumption taxes (a larger outflow by 902 million yen year on year), etc.

[Cash flows from investing activities]

Net cash used in investing activities was 368 million yen, up 2,053 million yen year on year.

The main components of this increase were the decrease in proceeds from sales of property, plant and equipment and intangible assets (1,166 million yen decrease year on year) and the increase in purchase of investment securities (652 million yen increase year on year).

[Cash flows from financing activities]

Net cash used in financing activities was 1,212 million yen, a bigger outflow by 228 million yen year on year. This resulted mainly from an increase in cash dividends payout (261 million yen increase year on year).

#### (3) Analysis of information on future forecasts including consolidated business forecasts, etc.

We expect that our business environment will continue to be in an unpredictable situation.

As to the Group's business performance, there are no changes to the full-year business forecast announced on April 28, 2016.

# 2. Supplement to summary information (Notes)

#### (1) Changes of significant subsidiaries during the term

There are no applicable matters.

While there was no transfer of specified subsidiaries, in the second quarter of the current fiscal year, OKINAWA SAYCO Co., Ltd. was included in the scope of consolidation following the acquisition of its shares by the Company.

# (2) Adoption of specific accounting methods for preparation of the quarterly consolidated financial statements There are no applicable matters.

# (3) Changes in accounting policies, accounting estimates and restatement of revisions

[Changes in accounting policies]

In line with the revision to the corporate tax system, "Practical solution on a change in depreciation method due to tax reform 2016" (Practical Issues Task Force (PITF) No.32, June 17, 2016) is applied for the first quarter of the current fiscal year. Accordingly, depreciation method has been changed from declining-balance method to straight-line method for facilities attached to buildings and structures acquired on or after April 1, 2016.

The impact of this change on operating income, ordinary income and quarterly profit before income taxes for the second quarter of the current fiscal year is negligible.

#### (4) Additional information

(Application of ASBJ Implementation Guidance on Recoverability of Deferred Tax Assets)

Effective from the first quarter of the current fiscal year, the Company has applied the Implementation Guidance on Recoverability of Deferred Tax Assets (ASBJ Guidance No. 26, March 28, 2016).

# 3. Quarterly consolidated financial statements

# (1) Quarterly consolidated balance sheets

-		(Thousands of yen)
	Fiscal year ended March 31, 2016 (As of March 31, 2016)	Second quarter ended September 30, 2016 (As of September 30, 2016)
ASSETS	( - , , , ,	( 1,,
Current assets		
Cash and deposits	20,496,255	19,319,623
Notes and accounts receivable—trade	11,636,381	10,901,418
Investments in silent partnership for business purposes	286,013	256,455
Supplies	91,245	88,811
Real estate for sale	554,937	548,388
Income taxes receivable	149,053	45,026
Deferred tax assets	434,951	391,670
Other	1,419,357	1,270,817
Allowance for doubtful accounts	(13,141)	(12,191
Total current assets	35,055,051	32,810,017
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	2,515,454	2,526,529
Machinery, equipment and vehicles, net	70,056	61,18
Tools, furniture and fixtures, net	411,730	425,334
Land	1,051,127	1,082,21
Lease assets, net	324,586	296,858
Construction in progress	22,050	284,813
Total property, plant and equipment	4,395,003	4,676,92
Intangible assets		
Telephone subscription right	45,250	46,45
Software	412,584	445,77
Goodwill	2,079,826	2,181,068
Lease assets	17,840	19,56
Total intangible assets	2,555,500	2,692,86
Investments and other assets		
Investment securities	13,209,379	12,632,063
Long-term loans receivable	445,316	426,352
Long-term prepaid expenses	20,677	19,262
Lease and guarantee deposits	1,452,224	2,702,560
Membership	392,962	396,858
Net defined benefit asset	471,311	711,57
Deferred tax assets	167,773	172,04:
Other	446,260	448,558
Allowance for doubtful accounts	(89,646)	(86,698
Total investments and other assets	16,516,256	17,422,571
Total noncurrent assets	23,466,759	24,792,365
TOTAL ASSETS	58,521,810	57,602,382

<sup>\*</sup>English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

		(Thousands of yen)
	Fiscal year ended March 31, 2016 (As of March 31, 2016)	Second quarter ended September 30, 2016 (As of September 30, 2016)
LIABILITIES		,
Current liabilities		
Notes and accounts payable—trade	7,026,968	5,658,416
Current portion of long-term loans payable	742,870	659,870
Current portion of long-term non-recourse loans payable	10,000	10,000
Lease obligations	141,458	122,322
Accrued expenses	2,603,741	2,187,845
Income taxes payable	1,047,592	883,926
Accrued consumption taxes	654,189	602,618
Deposits received	284,988	305,832
Advances received	219,517	242,334
Provision for bonuses	666,834	619,400
Provision for directors' bonuses	1,623	1,718
Other	136,158	60,356
Total current liabilities	13,535,938	11,354,637
Noncurrent liabilities		
Long-term loans payable	2,925,000	2,637,500
Long-term non-recourse loans payable	375,000	370,000
Lease obligations	212,477	203,144
Deferred tax liabilities	956,757	872,734
Net defined benefit liability	316,739	382,886
Long-term guarantee deposited	351,134	1,617,602
Asset retirement obligations	260,792	259,139
Liabilities from application of equity method	11,289	8,888
Other	876,747	933,967
Total noncurrent liabilities	6,285,935	7,285,860
TOTAL LIABILITIES	19,821,873	18,640,497
NET ASSETS		
Shareholders' equity		
Capital stock	3,000,000	3,000,000
Capital surplus	617,972	618,027
Retained earnings	36,763,118	38,005,631
Treasury stock	(5,169,531)	(5,112,036)
Total shareholders' equity	35,211,559	36,511,622
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,878,496	2,420,246
Foreign currency translation adjustment	(546,962)	(1,149,865)
Remeasurements of defined benefit plans	(161,138)	(144,701)
Total accumulated other comprehensive income	2,170,396	1,125,680
Non-controlling interests	1,317,982	1,324,583
TOTAL NET ASSETS	38,699,937	38,961,885
TOTAL LIABILITIES AND NET ASSETS	58,521,810	57,602,382

<sup>\*</sup>English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

# (2) Quarterly consolidated statements of income and quarterly consolidated statements of comprehensive income

# Quarterly consolidated statements of income

		(Thousands of yen)
	Six months ended	Six months ended
	September 30, 2015	September 30, 2016
	(April 1, 2015 to	(April 1, 2016 to
Net sales	September 30, 2015) 43,954,795	September 30, 2016) 43,884,061
Cost of sales	35,043,967	34,918,765
Gross profit	8,910,828	8,965,296
Selling, general and administrative expenses	0,510,020	0,703,270
Selling expenses	108,686	113,814
· · · · · · · · · · · · · · · · · · ·	3,425,159	3,555,677
Personnel expenses		
Provision for bonuses	281,015	310,052
Provision for directors' bonuses	2,790	1,718
Provision for directors' retirement benefits	6,413	-
Retirement benefit expenses	62,968	66,060
Transportation and communication expenses	485,381	483,284
Supplies expenses	189,455	188,568
Rent expenses	434,636	460,019
Insurance expenses	152,512	202,403
Depreciation	181,953	193,278
Taxes and dues	80,948	68,278
Enterprise tax	81,635	137,441
Provision of allowance for doubtful accounts	(6,871)	(865)
Amortization of goodwill	61,732	61,732
Other	649,084	487,697
Total selling, general and administrative expenses	6,197,496	6,329,156
Operating income	2,713,332	2,636,140
Non-operating income		
Interest and dividends income	111,480	104,565
Rent income	19,198	20,722
Share of profit of entities accounted for using equity method	334,396	157,241
Other	50,909	68,327
Total non-operating income	515,983	350,855
Non-operating expenses		220,022
Interest expenses	23,907	16,573
Loss on sales of investment securities	3,015	10,575
		24,991
Rent expenses	25,418	1,391
Loss on sales and retirement of noncurrent assets	10,533	
Loss on foreign exchange	40.970	141,825
Other	49,860	61,072
Total non-operating expenses	112,733	245,852
Ordinary income	3,116,582	2,741,143

		(Thousands of yen)
	Six months ended	Six months ended
	September 30, 2015	September 30, 2016
	(April 1, 2015 to September 30, 2015)	(April 1, 2016 to September 30, 2016)
Extraordinary income	5 cp. com c cr 5 c, 2 c 1 c )	20, 2010)
Gain on sales of noncurrent assets	156,134	-
Gain on sales of investment securities	207,892	393,548
Total extraordinary income	364,026	393,548
Extraordinary loss		
Loss on valuation of investment securities	-	4,086
Total extraordinary loss		4,086
Quarterly profit before income taxes	3,480,608	3,130,605
Income taxes—current	1,145,115	952,811
Income taxes—deferred	21,630	104,602
Total income taxes	1,166,745	1,057,413
Quarterly profit	2,313,863	2,073,192
Profit attributable to non-controlling interests	52,325	74,210
Profit attributable to owners of parent	2,261,538	1,998,982

<sup>\*</sup>English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

## Quarterly consolidated statements of comprehensive income

		(Thousands of yen)
	Six months ended	Six months ended
	September 30, 2015	September 30, 2016
	(April 1, 2015 to	(April 1, 2016 to
	September 30, 2015)	September 30, 2016)
Quarterly profit	2,313,863	2,073,192
Other comprehensive income		
Valuation difference on available-for-sale securities	243,949	(458,166)
Remeasurements of defined benefit plans, net of tax	(6,724)	17,244
Share of other comprehensive income of entities accounted for using	(221.049)	(602,002)
equity method	(221,048)	(602,903)
Total other comprehensive income	16,177	(1,043,825)
Quarterly comprehensive income	2,330,040	1,029,367
Comprehensive income attributable to		_
Comprehensive income attributable to owners of parent	2,276,869	954,266
Comprehensive income attributable to non-controlling interests	53,171	75,101

<sup>\*</sup>English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

## (3) Quarterly consolidated statements of cash flows

	Six months ended September 30, 2015 (April 1, 2015 to September 30, 2015)	Six months ended September 30, 2016 (April 1, 2016 to September 30, 2016)
Cash flows from operating activities		-
Quarterly income before income taxes and minority interests	3,480,608	3,130,605
Depreciation and amortization	292,879	298,325
Amortization of goodwill	61,732	61,732
Increase (decrease) in provision for bonuses	(70,864)	(55,597)
Increase (decrease) in provision for directors' bonuses	(2,638)	95
Increase (decrease) in defined benefit liability	(210,814)	(175,458)
Increase (decrease) in provision for directors' retirement benefits	(562,223)	-
Increase (decrease) in allowance for doubtful accounts	(2,978)	(3,898)
Shares of (profit) loss of entities accounted for using equity method	(334,396)	(157,241)
Interest and dividends income	(111,480)	(104,565)
Interest expenses	23,907	16,573
Loss (gain) on foreign exchange	-	141,681
Loss (gain) on sales and retirement of non-current assets	(145,601)	915
Loss(gain) on sales of short-term and long-term investment securities	(204,877)	(393,548)
Loss (gain) on valuation of investment securities	-	4,086
Decrease (increase) in notes and accounts receivable - trade	1,050,041	837,481
(Increase) decrease in investments in silent partnership for business purposes	1,030	29,377
Decrease (increase) in inventories	3,993	9,010
Decrease (increase) in other assets	(79,751)	165,626
Increase (decrease) in notes and accounts payable — trade	(833,257)	(1,800,197)
Increase (decrease) in accrued consumption taxes	(958,352)	(55,480)
Increase (decrease) in other liabilities	238,327	(161,128)
Other, net	9,388	9,366
Subtotal	1,644,674	1,797,760
Interest and dividends income received	114,579	108,632
Interest expenses paid	(23,907)	(16,573)
Proceeds from insurance income	-	400,446
Accident restoration related expenses paid	-	(326,899)
Income taxes paid	(1,004,675)	(1,017,158)
Net cash provided by operating activities	730,671	946,208

<sup>\*</sup>English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

	Six months ended September 30, 2015 (April 1, 2015 to September 30, 2015)	Six months ended September 30, 2016 (April 1, 2016 to September 30, 2016)
Cash flows from investing activities	, ,	
Payments into time deposits	(280,000)	(280,000)
Proceeds from withdrawal of time deposits	280,000	680,000
Purchase of property, plant and equipment and intangible assets	(270,899)	(540,369)
Proceeds from sales of property, plant and equipment and intangible assets	1,166,495	410
Purchase of investment securities	(143,925)	(796,861)
Proceeds from sales of investment securities	970,801	693,154
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(110,548)
Payments of loans receivable	(24,966)	(50,030)
Collection of loans receivable	19,858	20,589
Decrease (increase) in lease and guarantee deposits of leasehold estate	(10,848)	(1,247,161)
Increase (decrease) in guarantee deposits received	(26,859)	1,266,467
Other, net	5,074	(4,464)
Net cash used in investing activities	1,684,731	(368,813)
Cash flows from financing activities		
Increase in short-term loans payable	150,000	400,000
Decrease in short-term loans payable	(150,000)	(400,000)
Repayment of long-term loans payable	(370,500)	(370,500)
Repayment of long-term non-recourse loans payable	(5,000)	(5,000)
Repayments of lease obligations	(102,925)	(82,949)
Proceeds from disposal of treasury stock	56,597	57,672
Purchase of treasury stock	(957)	(123)
Cash dividends paid	(481,715)	(742,946)
Dividends paid to non-controlling interest	(79,700)	(68,500)
Net cash used in financing activities	(984,200)	(1,212,346)
Effect of exchange rate change on cash and cash equivalents	-	(141,681)
Net increase (decrease) in cash and cash equivalents	1,431,202	(776,632)
Cash and cash equivalents at beginning of period	16,331,902	19,801,255
Cash and cash equivalents at end of period	17,763,104	19,024,623

<sup>\*</sup>English translation of some items has been changed to correspond with EDINET taxonomy published by FSA.

# (4) Notes on quarterly financial statements

(Notes on a going concern assumption)

Not applicable.

# (Notes on significant changes in the amount of shareholders' equity)

Not applicable.

#### (Segment information)

I Six months ended September 30, 2015 (April 1, 2015 to September 30, 2015)

1. Information on net sales, and income or losses for each reportable segment

(Thousands of yen)

	Reportable segment			.	Amount		
	Building Management and Operation Business	Environmental Facility Management Business	Real Estate Fund Management Business	Other Businesses	Total	Adjustments (Note 1)	recorded on quarterly consolidated statements of income (Note 2)
Net sales							
Net sales to external customers	38,405,302	4,455,936	400,259	693,298	43,954,795	_	43,954,795
Inter-segment net sales and transfer	_	_	_	_	_	_	_
Total	38,405,302	4,455,936	400,259	693,298	43,954,795	_	43,954,795
Segment income	4,093,321	549,960	138,206	4,149	4,785,636	(2,072,304)	2,713,332

Notes: 1. Adjustments to segment income consist of (2,072,304) thousand yen in unallocated general administrative expenses.

2. Segment income (loss) has been adjusted to operating income described in quarterly consolidated statements of income.

#### II Six months ended September 30, 2016 (April 1, 2016 to September 30, 2016)

1. Information on net sales, and income or losses for each reportable segment

(Thousands of yen)

	Reportable segment				Amount		
Mar and	Building Management and Operation Business	Environmental Facility Management Business	Real Estate Fund Management Business	Other Businesses	Total	Adjustments (Note 1)	recorded on quarterly consolidated statements of income (Note 2)
Net sales							
Net sales to external customers	38,354,922	4,490,929	283,998	754,212	43,884,061	_	43,884,061
Inter-segment net sales and transfer	_	_	_	_	_	_	_
Total	38,354,922	4,490,929	283,998	754,212	43,884,061		43,884,061
Segment income	4,170,238	512,221	61,714	119,726	4,863,899	(2,227,759)	2,636,140

Notes: 1. Adjustments to segment income consist of (2,227,759) thousand yen in unallocated general administrative expenses.

2. Segment income (loss) has been adjusted to operating income described in quarterly consolidated statements of income.

### 2. Matters regarding changes to reporting segments, etc.

As noted previously under changes to accounting policies, depreciation method has been changed from declining-balance method to straight-line method for facilities attached to buildings and structures acquired on or after April 1, 2016 in line with revisions to Corporation Tax Act. Thus the Company has also made the same changes to the depreciation method for business segments.

The impact of this change on each segment income for the second quarter of the current fiscal year was negligible.